

<b>Name:</b>	Frontier Technologies Inc. (Holds DOD Facility Clearance Secret Level)		
<b>Business Type:</b>	Technical/Professional Services	<b>Year Established:</b> 1989 A Delaware Corporation	
<b>Core Services:</b>	Provider of information technology & telecommunications solutions: <ol style="list-style-type: none"> <li>IT &amp; Telecomm Consulting</li> <li>FTI CoreCare - Customer-Centric Managed Services             <ul style="list-style-type: none"> <li>Hardware as Service (HAAS)</li> <li>Software as Service (SAAS)</li> <li>Cloud Computing</li> </ul> </li> </ol>	<ol style="list-style-type: none"> <li>IT Solution Design &amp; Implementation</li> <li>Project Lifecycle Management</li> </ol>	
<b>Who WE Are? How we do? What roles we play?</b>	<ul style="list-style-type: none"> <li>A Technology Fusion Company integrating innovative customer-centric business solutions in a cost-effective, profitable and timely manner</li> <li>By incorporating a broad range of technology verticals that is delivered using a client centric strategy, we afford our customers the opportunity to fully leverage the entire spectrum of certified solutions and services in partnership with <b>OEMs, SDBs, SDVOBs, ISVs, SYSTEMS INTEGRATORS and VALUE-ADD-DISTRIBUTORS</b>, while enabling results to be based on value, quality, integrity, reliability, scalability and cost effectiveness.</li> <li><b>VAR, Total Solution Providers</b> - Deliver a broad footprint of technologies and solutions to several different verticals, with no specific end customer focus.</li> <li><b>Reseller</b> - Delivery of hardware and packaged software products.</li> <li><b>System Integrators</b> - Consulting services, IT services in Design, implementation and post-transaction consulting, and also taking title to product.</li> <li><b>IT Consultant</b> - Predominantly from design and planning based consulting with a mixture of IT and Business Consulting while not normally taking the title to product.</li> <li><b>Applied R &amp; D</b> – Nano technology and Advanced Process Control &amp; Instrumentation design, Signal processing and algorithm development and deployment for advanced applications.</li> <li><b>Custom Systems Builder</b> - Designing, building and delivering Open System Storage Solutions with own brand of hardware infrastructure such as white box or custom systems.</li> <li><b>Managed Services Provider</b> - Delivering contracted recurring services onsite or remotely, including a combination of Hardware and Software in Managed Services solutions as well as an ASP model.</li> </ul>		
<b>Technical Expertise:</b>	<b>Consulting</b> <ul style="list-style-type: none"> <li>Telecommunications</li> <li>Mobility</li> <li>Network Security</li> <li>Ecommerce</li> <li>Staff Augmentation</li> <li>Document &amp; Content Management</li> <li>Project Management</li> </ul>	<b>Managed Services</b> <ul style="list-style-type: none"> <li>Data Hosting</li> <li>Help Desk Solutions</li> <li>Network Management &amp; Security</li> <li>Data Center / Migration / Storage Devices</li> <li>BDR</li> <li>Server Management</li> <li>Post Warranty Support</li> </ul>	
<b>Key Differentiators:</b>	<ul style="list-style-type: none"> <li>Solutions include a combination of technologies to meet customers need</li> <li>Our own resource of people with experienced skill sets in IT</li> <li>Proven success in delivering business solutions cost effectively</li> <li>Consistently aim to for: quality, reliability and on-demand</li> </ul>		
<b>Value Proposition:</b>	Our consistent record of accomplishment for delivering solutions on-time, on-budget, and on-spec.		
<b>Business Philosophy:</b>	Deliver state of the art and cost effective technology solutions responsibly with accountability; to enable our clients to align their IT and business strategies.		
<b>Clientele:</b>	Federal Government: DOD, US Army, Navy, Airforce, DOI, DOJ, DOL, SEC, etc. Commercial: Highmark, DuPont, Merck, GSK, Pfizer, Pepco Holdings, Inc, Exelon, Bank of America, CHASE		
<b>NAICS:</b>	<b>Custom Computer Programming Services</b> 541511 <b>Computer Systems Design Services</b> 541512 <b>Computer Facilities Management Services</b> 541513 <b>Other Computer Related Services</b> 541519 <b>Telecommunications Resellers</b> 517310 <b>Electronic Computer manufacturing</b> 334111 <b>Computer Training</b> 611420	<b>Wired Telecommunications Carriers</b> 517110 <b>Web Search Portals</b> 518112 <b>Data Processing, Hosting and Related Services</b> 518210 <b>Optical Fiber Cables</b> 335921 <b>Engineering Consulting Services</b> 541330 <b>Facilities Support Services</b> 561210 <b>Security Systems Services</b> 561621	
<b>Contact:</b>	Business Development Manager @ 302-225-2530		

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